

# FIBRE ACCESS BROADBAND PRODUCT PRICING

## TABLE OF CONTENTS

| Pricing Summary                                       | Details / Reference   |
|---|---|
| <b>Commitments</b>                                    |   |
| Minimum Spend or SIO Commitment                       | Not Applicable  |
| Service Term for ETCs                                 | 6 Months from activation, for each End User Access  |
| Price Validity Period                                 | Not Applicable  |
| <b>Charges</b>  |   |
| Connection Charges                                    | (Clause 1)<br><b><u>Connection Charges – Table 48.1</u></b>   |
| Discount on Connection Charges                        | Not Applicable  |
| Other charges related to Connections or Installations | Not Applicable  |
| Once-off Equipment Charges                            | Not Applicable  |
| Recurring Charges                                     | (Clause 2)<br>1. <b><u>Monthly End User Access Charges – Table 48.2</u></b><br>2. <b><u>Monthly Broadband Aggregation Charges – Table 48.3</u></b><br>3. <b><u>Monthly Multiple Domain Name Feature Charges</u></b> – as advised by Telstra |
| Usage Charges   | Not Applicable  |
| Service Modifications and Relocations                 | (Clause 4)<br><b><u>Service Modifications</u></b> – as advised by Telstra   |
| Miscellaneous Charges                                 | (Clause 5)<br><b><u>Miscellaneous Charges – Table 48.6</u></b>  |
| Fee For Service                                       | Not Applicable  |
| Early Termination Charges                             | (Clause 6)<br><b><u>Early Termination Charge – Table 48.7</u></b>   |
| Disconnection Charges                                 | Not Applicable  |
| Reconnection Charges                                  | Not Applicable  |
| OCT Charges   | Not Applicable  |
| Specific Pricing Conditions                           | Not Applicable  |

| <b>Pricing Summary</b> | <b>Details / Reference</b>  |
|------------------------|---|
| SLA Rebates            | Not Applicable  |
| Definitions            | (Clause 7) - <b><u>Definitions</u></b><br>(Capitalised terms not defined in this document are defined in the Definitions section of the head terms of this agreement or, for an explanation of terms of specific relevance to this product, see the Product Profile.) |

## DETAILED TERMS

| Section            | No. | Description   |
|--------------------|-----|---|
| Connection Charges | 1.  | <p><b>Connection Charges</b></p> <p>1.1 Customer must pay the Connection Charges in <b>Table 48.1</b> for each End User Access.</p> <p>1.2 The 'Activation Charge' in <b>Table 48.1</b> is payable where an optical network termination device:</p> <ul style="list-style-type: none"> <li>(a) has to be installed at the end user premises under the terms of this agreement relating to the OCT and Declared Services service; or</li> <li>(b) is already installed at the end user premises and Customer has ordered the Fibre Access Broadband service</li> </ul> <p>1.3 However, subject to clause 1.6 below, Customer does not have to pay the Connection Charges in <b>Table 48.1</b> for a Migrated End User Access in the South Brisbane Exchange Area.</p> <p>1.4 Also, Customer does not have to pay the 'Activation' charge nor the 'Installing an optical network termination device' charge in <b>Table 48.1</b> for a new End User Access in the South Brisbane Exchange Area.</p> <p>1.5 Because of the nature of Telstra's billing systems, the Activation Charge will be invoiced to Customer for new End User Accesses in the South Brisbane Exchange Area and credited in a later invoice.</p> <p>1.6 Where Customer replaces the power supply unit more than once after migrating a Migrated End User Access in the South Brisbane Exchange Area, Customer must pay the charge for replacing the power supply unit in <b>Table 48.1</b> each time after the first time</p> |
| Recurring Charges  | 2.  | <p><b>Monthly End User Access Charges</b></p> <p>2.1 Customer must pay the End User Access Charges in <b>Table 48.2</b> each month for each End User Access, based on its transmission rate and what kind of exchange area it is in.</p> <p><b>Monthly Broadband Aggregation Charges</b></p> <p>2.2 If Customer has an existing Broadband VLAN in a State and will aggregate DSL Layer 2 Internet Grade end user traffic and Fibre Access Broadband end user traffic for that State on that Broadband VLAN, Customer must pay the charges that apply for a 'DSL VLAN' under the Pricing Section for the DSL Layer 2 Internet Grade service. In that case, Customer does not have to pay the Broadband Aggregation Charge under this Product Pricing.</p>  |

| Section                                      | No.       | Description   |
|--|-----------|---|
|  |           | <p>2.3 Otherwise, Customer must pay the Broadband Aggregation Charge in <b>Table 48.3</b> each month for each Ethernet Access in the Broadband VLAN.</p> <p><b>Monthly Multiple Domain Name Feature Charges</b></p> <p>2.4 Where Customer takes the optional Multiple Domain Name feature, Customer must pay the relevant Multiple Domain Name Feature Charge each month.</p>   |
| <b>Not used</b>                              | <b>3.</b> | <b>Not used</b>   |
| <b>Service Modifications and Relocations</b> | <b>4.</b> | <p><b>Service Modifications</b></p> <p>Customer must pay the applicable charges for any service modifications.</p>  |
| <b>Miscellaneous Charges</b>                 | <b>5.</b> | <p><b>Miscellaneous Charges</b></p> <p>5.1 Customer must pay the applicable miscellaneous charges in <b>Table 48.6</b>.</p> <p>5.2 However, Telstra waives the charge for the 'Fast Fix' enhanced fault restoration service where:</p> <ul style="list-style-type: none"> <li>(a) Telstra does not repair the individual service within 24 hours of Customer notifying Telstra of the fault and requesting 'Fast Fix'; or</li> <li>(b) the fault is in Telstra's Network or Telstra Equipment,</li> </ul> <p>except that Telstra does not waive the charge where Telstra's ability to repair the fault is affected by:</p> <ul style="list-style-type: none"> <li>(c) a fault with the individual service caused by Customer, a Reseller or an End User;</li> <li>(d) Customer, a Reseller, an End User or someone on Customer's behalf cutting cable or fibre needed to provide the individual service;</li> <li>(e) interference or damage to Telstra equipment or Telstra's network by Customer, a Reseller, an End User or by a third party on Customer's behalf; or</li> <li>(f) Customer, a Reseller or an End User not giving Telstra sufficient and timely access to premises and Telstra equipment so that Telstra can carry out the repair or restoration, including in situations where a Telstra technician attends at the End User's Premises and Customer, an End User or a person authorised by an End User is not there.</li> </ul> |
| <b>Early Termination Charges</b>             | <b>6.</b> | <p><b>Early Termination Charge</b></p> <p>6.1 Customer must pay Telstra the Early Termination Charge in <b>Table 48.7</b> where an End User Access is cancelled within 6 months of being activated.</p>   |

| Section     | No. | Description  |
|-------------|-----|--|
|             |     | 6.2 However, Customer does not have to pay the Early Termination Charge for Migrated End User Accesses in the South Brisbane Exchange Area.  |
| Definitions | 7.  | <p><b>Definitions</b></p> <p>In this document:</p> <p><b>'100 Mbps Service'</b> is a service whose End User Access has a maximum transmission rate of 100 Mbps downstream and 5 Mbps upstream, except that where the service has an external optical network termination device the End User Access has a maximum transmission rate of 93 Mbps downstream and up to 5 Mbps upstream.</p> <p><b>'30 Mbps Service'</b> is a service whose End User Access has a maximum transmission rate of 30 Mbps downstream and 1 Mbps upstream.</p> <p><b>'8 Mbps Service'</b> is a service whose End User Access has a maximum transmission rate of 8 Mbps downstream and 384 kbps upstream.</p> <p><b>'Ethernet Access'</b> means either a 'Standard Access' (as described in the Product Profile for the Wholesale Business Grade Ethernet service) or an 'Ethernet Access' (as described in the Product Profile for the relevant Ethernet service used to provision the Broadband VLAN).</p> <p><b>'Migrated'</b> means that a Fibre Access Broadband End User Access has been provisioned to replace a broadband access that was being provided to the end user through Telstra's DSL Layer 2 Internet Grade service, Spectrum Sharing service or Unconditioned Local Loop service (and which has been disconnected).</p> <p><b>'South Brisbane Exchange Area'</b> means the area serviced by the South Brisbane exchange service area, as updated by Telstra from time to time.</p> <p><b>'Zone 1 Exchange'</b> means a Telstra exchange identified as a Zone 1 Exchange in the 'FAB Site List' available on the Telstra Wholesale website or otherwise made available by Telstra from time to time.</p> <p><b>'Zone 2 or 3 Exchange'</b> means a Telstra exchange identified as a Zone 2 Exchange or a Zone 3 Exchange in the 'FAB Site List' available on the Telstra Wholesale website or otherwise made available by Telstra from time to time.</p> |

## CHARGES

### Connection Charges

**Table 48.1 – Connection Charges**

| Description  | Charge  |
|--|---|
| Standard Connection  | \$22.50   |
| Non-Standard Connection  | To be determined by Telstra on a time and materials basis         |
| Installing an optical network termination device   | See the Product Pricing for the OCT and Declared Services service |
| Installing a power supply unit with battery back-up (excluding supply of battery) at the time of initial installation                          | See the Product Pricing for the OCT and Declared Services service |
| Replacing an existing power supply unit with a power supply unit with battery back-up (excluding supply of battery) after initial installation | See the Product Pricing for the OCT and Declared Services service |

### Recurring Charges

**Table 48.2 – Monthly End User Access Charges**

| Year                | Applicable Exchange Area                            | Transmission Rate |                 |                  |
|---------------------|---|-------------------|-----------------|------------------|
|                     |   | 8 Mbps Service    | 30 Mbps Service | 100 Mbps Service |
| 1 July 2018 onwards | Zone 1 Exchange (including South Brisbane Exchange) | \$13.01           | \$13.01         | \$40.00          |
|                     | Zone 2 or 3 Exchange                                | \$18.15           | \$18.15         | \$45.00          |
| Year                | Applicable Exchange Area                            | Transmission Rate |                 |                  |
|                     |   | 8 Mbps Service    | 30 Mbps Service | 100 Mbps Service |
| 1 July 2018 onwards | Zone 1 Exchange (including South Brisbane Exchange) | \$13.01           | \$13.01         | \$40.00          |
|                     | Zone 2 or 3 Exchange                                | \$18.15           | \$18.15         | \$45.00          |

**Table 48.3 – Monthly Broadband Aggregation Charges**

| Aggregation charge (per month) |
|--------------------------------|
| \$29.27 per Mbps per month     |

## Miscellaneous Charges

**Table 48.6 – Miscellaneous Charges**

| <b>Description</b>  | <b>Charge</b>                                     |
|---|---|
| Rejects, withdrawals and retargets associated with a migration request  | As advised by Telstra on 20 business days' notice |
| A Telstra technician attending Customer's premises or the end user's premises to attend a suspected fault when the Customer, end user or a person authorised by either of them is not there | \$90  |
| Incorrectly reporting a fault to Telstra  | \$50  |
| Service qualification (per End User Access) (where required)  | \$0   |
| Each Fibre Access Broadband transfer request  | \$22.50   |
| Each reversal of a Fibre Access Broadband transfer request (where Customer is the losing service provider of the original transfer request)   | \$22.50   |

## Early Termination Charges

**Table 48.7 – Early Termination Charge**

| <b>Description</b>       | <b>Charge</b> |
|--------------------------|---------------|
| Early Termination Charge | \$50          |