

Commercial in confidence

Application To Acquire Services From Telstra Wholesale

Sole Trader / Partnership



Section One – General Guidelines

Confidentiality Agreement

The contents of this document are the property of Telstra Corporation Limited and is confidential information supplied under the Confidentiality Agreement entered into between the Applicant and Telstra Corporation Limited on/...../..... [insert date].

This document remains the property of Telstra Corporation Limited.

Applicant Consents

The Applicant must sign the Applicant's Consent Form attached. The Application will not be processed unless the Applicant's Consent is signed.

If the Applicant is a partnership, each partner must sign the Consent Form. Where payment is being guaranteed by a third party, the Guarantor must also sign the Consent Form.

Provision of Financial Data

Section Three of the Application details the minimum financial and other information that is required by Telstra to undertake a meaningful credit assessment. Telstra reserves the right to require additional information if it is considered necessary.

Failure of the Applicant to submit this minimum information may result in the Application being declined or will result in Telstra assessing the Applicant as a Very High credit risk. Accordingly, a tangible and quantifiable financial security may be required to mitigate this risk, which will be determined in accordance with Telstra Corporation Limited's Wholesale Credit Policy applicable at the time. Telstra acknowledges that some of the financial data required may not be

readily available and may not be readily available within a reasonable period or may not be appropriate to the Applicant's financial structure. If this is the case, then this must be clearly stated and the assessment will be either deferred until the information is provided, or the assessment will proceed and the final credit rating will reflect these circumstances.

Credit Assessment Criteria

Telstra will undertake a credit assessment based on the information submitted with this application. If the minimum information is held and Telstra has additional questions raised from this information, then a representative from Telstra may contact the Applicant to seek qualification and a better understanding of the financial position of the Applicant. This will assist in the production of a more meaningful and accurate credit assessment.

When Telstra undertakes the credit assessment, Telstra may review both the financial and non-financial information available.

You can easily change the formatting of selected text in the document text by choosing a look for the selected text from the Quick Styles gallery on the Home tab. You can also format text directly by using the other controls on the Home tab. Most controls offer a choice of using the look from the current theme or using a format that you specify directly.

Bullets and Numbering

Bullet lists:

- Item 1
- Item 2
- Item 3

Number lists:

1. Number 1
2. Number 2
3. Number 3

Table gallery and layout

On the Insert tab, the galleries include items that are designed to coordinate with the overall look of your document. You can use these galleries to insert tables, headers, footers, lists, cover pages, and other document building blocks. When you create pictures, charts, or diagrams, they also coordinate with your current document look.

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- Table style 1
- Table style 2
- Table style 3
- Table style 4
- Table style 5
- Table style 6

Table style 1

Table Title 1	Column Title	Column Title	Column Title
Item 1	Entry	Entry	Entry
Item 2	Entry	Entry	Entry
Item 3	Entry	Entry	Entry

Table style 2

Table Title 1	Column Title	Column Title	Column Title
Entry	Entry	Entry	Entry

Entry	Entry	Entry	Entry
Entry	Entry	Entry	Entry

Table Style 3

Table Title 1	Column Title	Column Title	Column Title
Entry	Entry	Entry	Entry
Entry	Entry	Entry	Entry
Entry	Entry	Entry	Entry

Table Style 4

Table Title 1	Column Title
Item 1	Entry
Item 2	Entry
Item 3	Entry

Table Style 5

Table Title 1	Column Title
Item 1	Entry
Item 2	Entry
Item 3	Entry

Table Style 6

Table Title 1	Column Title
Item 1	Entry
Item 2	Entry
Item 3	Entry

